


BRAVO ²⁰²³ ♀

*Be part
of something
bigger*



**LEADERSHIP
PROGRAM FOR
WOMEN IN
PROCUREMENT
AND SUPPLY
CHAIN**



The path to the top
can be tough,
actually, it can be
more like an
obstacle course :)

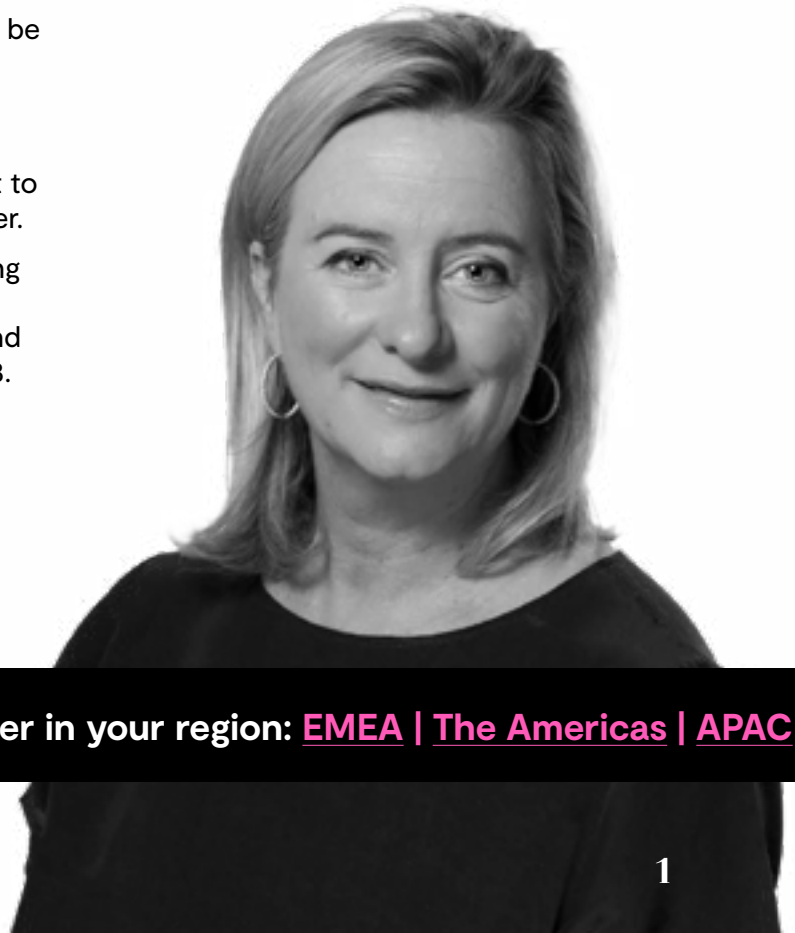
On my career journey, there have definitely been good days and bad. But I've come to accept that both the visible and invisible roadblocks are an inevitable part of professional life... And actually can prove to be the best learning opportunities!

I've also learnt that you don't have to do it alone: in my experience, a community of brilliant women (and men!) can be the ticket to inspire, support and supercharge your career.

And that's what I'm passionate about – seeing women in procurement and supply chain helping each other to do better, progress and to become part of something bigger in 2023.

Tania

Tania Seary, Founder.



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Are You Ready?

BRAVO! You've achieved so much in the last few years. You've not only survived, but you've thrived!

In these pressure-filled times, you've developed many skills and got the job done. But now it's time to **Be Part of Something Bigger!**

First and foremost, **BRAVO** is about empowering you to take charge of your career and to reach your full potential. It is an online membership program designed to help you unpack self-limiting beliefs, set professional goals, learn to negotiate the career you want and come to grips with the current rules of play at work.

Join this exciting program to:

Achieve your career goals

Women face many, unique challenges in the modern workplace, and procurement is no different. With the current challenges across our profession from supply disruptions, a looming recession, inflation and talent shortages, you, your team and your peers are under more pressure than ever.

We are all facing challenges every day and we know how much you already have to do - but don't forget about YOU. It is key that you invest time in yourself, your professional development and your career.


You owe it to your future you

'Women leaders don't just improve financial performance metrics, they also de-risk firm performance (for example, by reducing the likelihood of lawsuits, reputational scandals, and corporate crime), and improve CSR and ESG...'

- TOMAS CHAMORRO-PREMUZIC, FORBES, MARCH 2022

Build a global network of women in procurement

Innovation is not a solo pursuit. It takes a community of diverse and creative thinkers to help solve some of the big challenges that exist today in our supply chains. Join your global peers to work together in the pursuit of solutions and help create a powerful network of like-minded women.



Break down cross-company and industry silos

Sometimes the best ideas are inside your very own company, but you haven't been provided the forum for collaborating. Similarly, sometimes we are caught in the silo of our own company or industry and can't break out. **BRAVO** is designed to break down these barriers for you to grow and learn from your peers, mentors and thought leaders.

Improve cultural diversity

The future belongs to more diverse and productive workplaces. Our members come from diverse industries, backgrounds and countries. We make sure everyone has a voice so that our learnings are richer and more meaningful.

Support ALL women in the supply chain

As a powerful collective, we can provide a platform where women's voices are heard. We can shine a light on unfair labour practices and ethical sourcing dilemmas and begin to build understanding and action to protect women and children within our supply chain.

Grow demand for female talent in procurement and supply chain

In a time of talent shortage, fostering growth and leadership is an essential part of the employee value proposition. By showing that gender is valued within our profession and shouting about **BRAVO** from the rooftops, we will encourage more women to join our ranks and ensure a gender-diverse future for our profession.

Continuing Professional Development (CPD) points

Continuing Professional Development is your commitment to lifelong learning and improvement. Even where it is not required by membership to a professional association, it is recognised as best-practice for professionals in procurement to continue to grow in your chosen career.





Your **BRAVO** briefcase

You've got to have the right tools for the job

BRAVO is a leadership development program with all the tools you need to rocket your professional growth this year.

The program is packed with valuable learnings, the best conversations, countless tools, strategies and inspiration to help you negotiate the career you want.

You will have opportunities to create new connections and build your network, hear directly from inspiring women and directly ask them questions.

Here's what you'll find in your briefcase -

Masterclasses that Matter

Curated to cover the issues that will help you build courage and take charge of your career. Delivered online by world-class thinkers, you will be invited to 5 x 60 minute masterclasses jam-packed with case studies, practical advice, tools and live Q&A opportunities to fuel your learning and your energy levels.

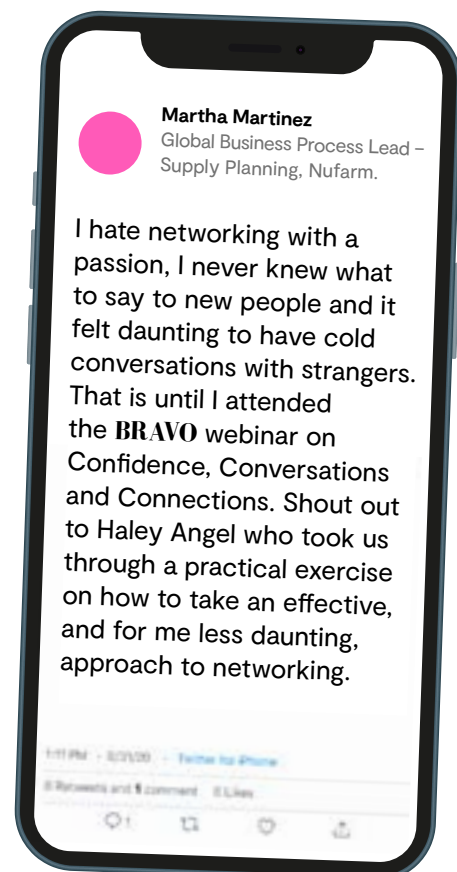
Mentoring

The **BRAVO** group mentoring is a collaborative learning approach that involves a group of individuals, in this case, inspiring women from around the globe, coming together to learn from each other and our facilitators. It's a structured platform for women to engage in guided interactive group sessions that focus on a range of topics related to procurement and supply chain, women in leadership and much more.

Through these sessions individuals can

learn about best practice, share their own experiences and insights, and network with other ambitious women in their field. The program is designed to create a supportive community of like-minded women who are committed to personal and professional growth.

Overall, a group mentoring approach provides a dynamic and collaborative learning environment that fosters the development



of new skills, knowledge, and relationships. The **BRAVO** Group Mentoring program is an excellent example of how this approach can be used to support and empower women in procurement and supply chain.

BRAVO-The Event

This annual high-energy, high-vibe experience, focussing on You, Your Career & Your World, is packed with ideas and inspiration from some of the world's best speakers and thought leaders in procurement and professional development.

Digital Workbooks

To help put your learnings into action, we've gathered all the resources, including digital handouts and worksheets, from the program together in one hub. You can find practical worksheets and information to reference as you operationalise your learnings and embed new skills into your ways of working.

Library of Inspiration

You'll get exclusive access to our online library of talks and resources produced by inspiring women – some from procurement and others who are leaders in their field of career development, coaching and motivation.

In addition, 2023 program members have access to recordings of mentoring sessions and masterclasses from the 2022 program, including sessions on:

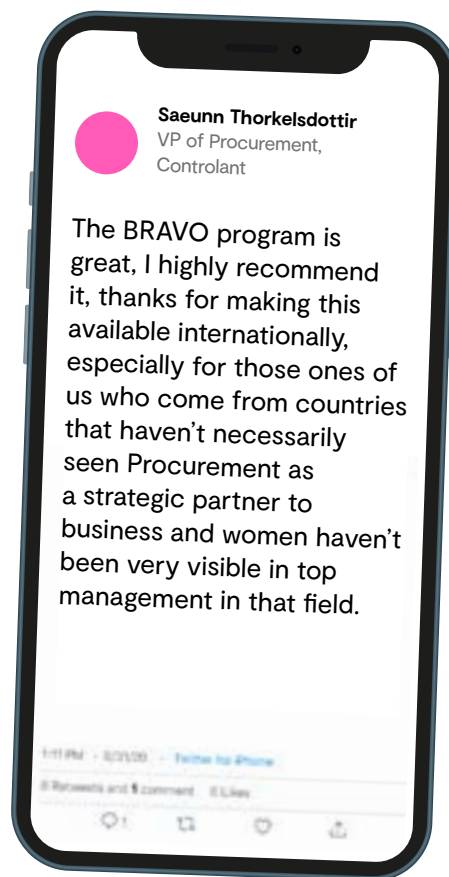
- **Becoming fearless**
- **Leadership development**
- **Negotiation skills**
- **Leaning into tough conversations**
- **Using LinkedIn to build your personal brand**
- **Embracing difference, diversity and inclusion**
- **CPO spotlight**

Global Network Membership

Because **BRAVO** is more than just a learning program or a series of networking events, it's about building a community of like-minded women in procurement who want to be part of something bigger. We've created an online group on Procurious for women in procurement to gather and interact with members of the procurement profession around the world.

Journal

You will also receive your unique **BRAVO** journal – a keepsake to record some of the insights and inspirations you learn along the way.



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Your 2023 Professional Development Program

You can join the BRAVO rolling program at any time.
Here's the path your leadership journey will follow

Mentoring



Jenna Rodgers
Building Boundaries
Between Work And Home

Changes in the way we work have meant that keeping a work-life balance has become even harder – but this separation is VITAL for positive mental health. Learn to build boundaries and reduce burnout with these after-work mindfulness techniques and incorporate chair yoga into your daily routine to alleviate stress.

Masterclass



Div Pillay
How To Identify Allies
And Advocates

Building an environment where diversity and inclusion can thrive isn't easy. It takes intentional work from leaders and managers across the organisation – but there are things you can do today to create positive change, to better understand the untapped opportunities within your teams, and ensure leaders know the cost of not acting.

Mentoring



Mim Bartlett
Speed Strength

Does imposter syndrome ever force you to doubt your abilities? It's time to develop the tools you need to unlock your inner confidence and amplify your strengths to set you on the path for personal and professional leadership success. The path to future success starts today!

Mentoring



Lucy Harding
Negotiating Your Career

Dreaming of a career change? Trying to navigate the next steps in your professional journey? Well, you're in the right place. One of our industry's leading global headhunters, Lucy Harding, will join two of her placements to ensure you have the toolkit and know-how you need to get the career you want.

Masterclass



Kristal Kinsela
Building Bridges
Round The World

Without realising it, unconscious bias can affect our day-to-day in innumerable ways – including how we see the world and how others see us. What is it? Where does it come from? And how can we grow to make conscious choices instead? Proud and passionate Indigenous business leader Kristal Kinsela will show you how.

Masterclass



Panel
CPO Spotlight - Ask Us
Anything

What would you ask some of the worlds leading CPOs if you had the chance?

- How do you identify future leaders?
- What were your biggest career mistakes?
- What are you seeking in future leaders?
- How are you promoting diversity (in all its forms) in your organisation?
- What are your best practice tips for developing a robust strategy plan?

In this panel discussion you will hear what their top leadership tips are from their impressive career journeys and have the opportunity to ask them anything.

Facilitated by Tania Seary, you will have the opportunity to ask those burning questions.

To have all your questions answered, this Masterclass is one not to miss!



Masterclass



Natalie Reynolds
Negotiation

Negotiation is vital to your career development and future success – from navigating challenges to improving performance and clarifying direction – so let's uncover the tips and tools you need to prepare for every negotiation, learn how to put them into action, and see which ones work best for you.

Bonus Masterclass



Dr Cle Anne Gabriel
Changing The World
Through Sustainability

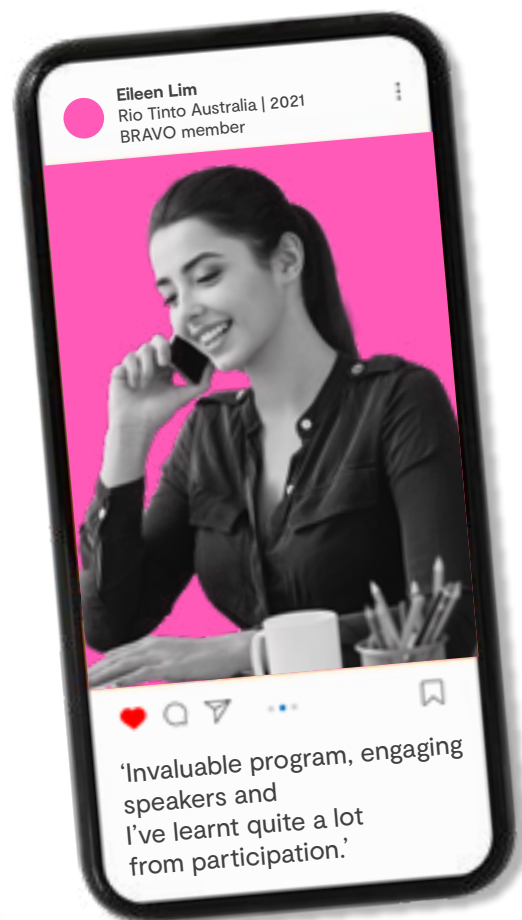
Putting a focus on ESG is more crucial than ever, and evidence suggests that women are leading the way when it comes to sustainability leadership around the globe. With 16 years' experience in sustainability, Dr Cle Anne Gabriel will teach you how to harness your leadership superpowers for good.

Mentoring



Jenna Rodgers
Mindfulness For
Stress Reduction

Self-care is more than just a bubble bath and a cup of tea – it's essential for maintaining positive mental health and reducing stress. Learn mindfulness and meditation techniques perfect for improving your own self-care, supporting those around you, and the benefits of bringing mindfulness into your everyday life.



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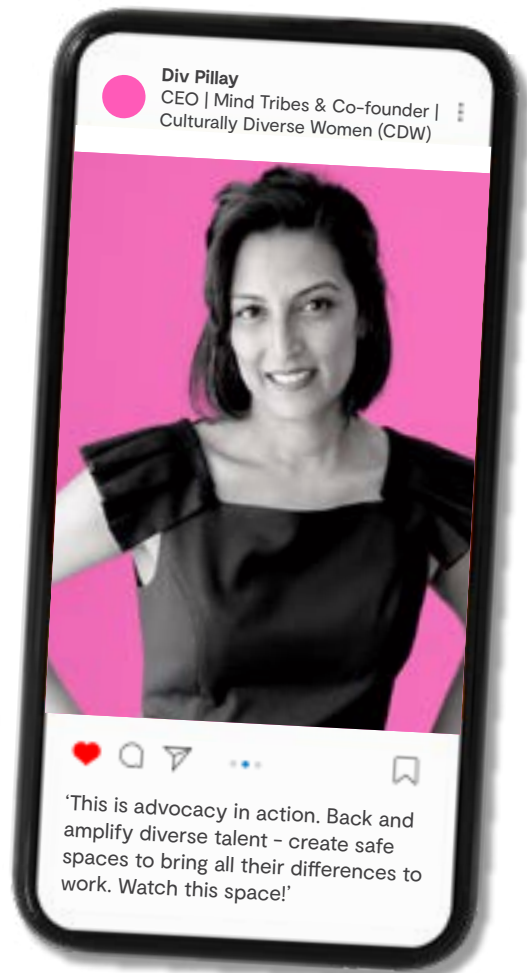
No One belongs here more than you

No matter where you are in your career journey, you will benefit from this program. **BRAVO** is for procurement and supply chain thought leaders, next generation rising stars, women returning to the workforce, first-time managers - in short, women who want to advance their career and drive real world change.



It doesn't matter if you're from a small business or large, you will quickly feel at home within this network when you realise women - no matter where they are - face the same challenges.

You will more than likely get the opportunity to meet and connect with women from companies like BP, American Express, HSBC, Westpac, Orica, PwC, Rio Tinto, Sanofi, Santos and Shell.



What do people say about **BRAVO**?

To date, more than 600 participants from 74 organisations across the world have benefited from their participation in the **BRAVO** program



The BRAVO program is proudly supported by Rio Tinto

RioTinto

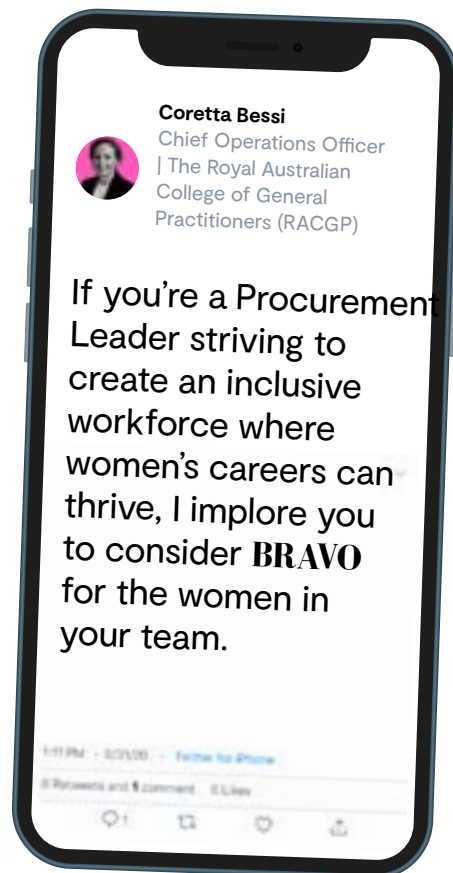
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How do I pay for **BRAVO**?

We are here to ensure as many women as possible have access to this program. Please reach out to our **BRAVO** Community Manager if you would like to learn about our flexible payment or our scholarship programs.

You don't get what you deserve, you get what you negotiate

Most BRAVO members have the program funded by their company. The letter on the next page is a starting point for crafting something compelling for your boss...



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New Message

To

Subject

Dear <insert your manager name>,

I know <insert your company name> is committed to creating a diverse workforce and is striving to achieve a 50/50 gender representation at the senior level.

The vision of <insert your company name> is to empower and cultivate the next generation of female leaders in the global procurement and supply chain sector at a time when procurement and supply chain are more important to our business success than ever before.

This is the time to invest in career development. After much research, I have become aware of the **BRAVO** leadership program that meets many of the immediate hard and soft skill development needs, namely <insert skills you think are essential for you to learn here>.

The investment required is <include local pricing> which includes 10 key professional development elements including:-

- 5 Masterclasses
- 4 Mentoring sessions
- 1 Inspiring event
- Access to videos and workbooks
- Online global procurement network

An investment in the 2023 **BRAVO** Leadership Program will support my personal and professional growth while also ensuring <insert your company name> to strengthen the relationships beyond our team. As a result, this investment will lead to more impactful and positive outcomes professionally while acting as an influential and supportive advocate for women and their careers within our organization.

Masterclasses are part of the **BRAVO** program, which provide substantial practical outcomes for my professional development and the development of <insert your company name>. One of the overarching goals for the program is to shine a light on ALL women in the supply chain, which, as you know, will also support our focus on improving our modern slavery and ethical sourcing performance.

The program starts in March 2023. Please let me know your thoughts on this leadership program as soon as you have had time to consider.

I'm always up to chat about my career development whenever you are free!

Sincerely,

<Your name here>

Send



The details

Membership pricing and inclusions



Program membership price

THE AMERICAS: \$2,100

EMEA: £1,700 + VAT

APAC: \$3,000 + GST

AUD \$2,250 +GST (The Faculty Member)

Contact us for group pricing

Venue

All events will be held virtually on the Procurious platform live in all three regions. **BRAVO** - The Event, masterclasses and mentoring events will be made available on demand after each event.

Contact



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If you have any questions, we'd love to answer them for you.

#BRAVO2023

Program details and to register

To see the full program, or to become a member of the **BRAVO** program in your region, please visit:

The Americas



EMEA



APAC

